

Muhammad Usman Naeem

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Education

Tufts University

Ph.D., Economics & Public Policy

Fields: Development; Environmental; Behavioural; Public

Visiting Fellow, Department of Economics, Harvard University

Medford, MA, USA

Expected 2027

Lahore University of Management Sciences

M.S., Economics

Lahore, Pakistan

2015

National University of Singapore

B.A., Economics

Singapore

2009

References

Steve Cicala

steve.cicala@tufts.edu

Kyle Emerick

kyle.emerick@tufts.edu

Michael Greenstone

mgreenst@uchicago.edu

Frank Schilbach

fschilb@mit.edu

Job Market Paper

“The Behavioural Economics of Vehicular Idling”

Working Papers

“Price Incentives and Bill Relief under Nonlinear Electricity Tariffs”

with Robin Burgess, Tim Dobermann, Michael Greenstone, and Faraz Hayat

“Preaching Against Power Theft: Experimental Evidence from Pakistan”

with Robin Burgess, Tim Dobermann, Michael Greenstone, and Faraz Hayat

“Hardening the Grid: Technology and Enforcement against Power Theft”

with Robin Burgess, Tim Dobermann, Michael Greenstone, and Faraz Hayat

Selected Work in Progress

“Coordination Failures and Pollution in Small-Scale Farming”

with Steve Cicala and Kyle Emerick

“Making Pollution Visible: Emissions Ratings and Disclosure in Lahore”

with Michael Greenstone

Research Grants

Total funding as PI/Co-PI: over \$1.1 million.

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|----------|----------------|--|
| £52,473 | IGC | The Behavioural Economics of Vehicular Idling |
| \$8,125 | The Weiss Fund | The Behavioural Economics of Vehicular Idling |
| £4,990 | IGC | The Behavioural Economics of Vehicular Idling |
| £217,975 | IGC | Price Incentives and Bill Relief under Nonlinear Electricity Tariffs |
| £59,787 | IGC | Price Incentives and Bill Relief under Nonlinear Electricity Tariffs |
| \$92,942 | The Weiss Fund | Preaching Against Power Theft: Experimental Evidence from Pakistan |
| \$74,962 | J-PAL K-CAI | Preaching Against Power Theft: Experimental Evidence from Pakistan |
| £64,097 | IGC | Preaching Against Power Theft: Experimental Evidence from Pakistan |
| £99,998 | IGC | Hardening the Grid: Technology and Enforcement against Power Theft |
| \$24,874 | The Weiss Fund | Hardening the Grid: Technology and Enforcement against Power Theft |
| £24,679 | IGC | Hardening the Grid: Technology and Enforcement against Power Theft |
| £19,622 | IGC | Coordination Failures and Pollution in Small-Scale Farming |
| £11,550 | IGC | Coordination Failures and Pollution in Small-Scale Farming |
| £58,764 | IGC | Making Pollution Visible: Emissions Ratings and Disclosure in Lahore |
| £7,508 | IGC | Making Pollution Visible: Emissions Ratings and Disclosure in Lahore |
| \$74,938 | J-PAL ATAI | Technology Subsidies and Crop Residue Burning in Pakistan |
| \$35,000 | BFI DERF | Technology Subsidies and Crop Residue Burning in Pakistan |
| £24,919 | IGC | Technology Subsidies and Crop Residue Burning in Pakistan |

Research Positions

International Growth Centre

Country Economist

Pakistan
2015–2021

Presentations

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|-----------|--|
| 2025–2026 | Harvard University, Development Advising Group; IGC–World Bank ieConnect Transport Roundtable (planned); Tufts, NFEPP Workshop |
| 2024–2025 | Stanford University, Behavioral Public Economics Boot Camp; Tufts, NFEPP Workshop |
| 2023–2024 | UC Berkeley, Environmental and Energy Economics Summer School; Tufts, NFEPP Workshop |
| 2022–2023 | MIT, Behavioral Economics; Tufts, NFEPP Workshop |

Teaching

Tufts University

Teaching Assistant, Behavioral Economics (graduate)

Teaching Assistant, Intermediate Macroeconomic Theory (undergraduate)

Medford, MA, USA

2023–2026

2025–2026